



Business or sector: High education

2020 – present	Secretary of the Department of Social Sciences in Macedonian Scientific Society Bitola https://mnd-bitola.mk/ Researching, publications writing, development and implementing social sciences project

Business or sector: Scientific sector

Assistant Professor of a scientific areas: Management and Business 2015–2020 (Ass. Prof.Dr.sc)

> University St.Kliment Ohridski – Bitola, Republic of Macedonia, Faculty of Economics – Prilep <u>http://eccfp.uklo.edu.mk/teachers/view/87</u> Teaching, researching and implementing project with business sector First cycle of studies: Introduction in Business, Business planning and Innovation Management Second cycle of studies: Strategic Management Third cycle of studies: Corporate Innovation and International Business, Strategic Management.

Business or sector: High education

## 2014 -2015 Teaching Assistant of a scientific areas: Management and Business

University St.Kliment Ohridski – Bitola, Republic of Macedonia, Faculty of Economics – Prilep <u>http://eccfp.uklo.edu.mk/teachers/view/87</u> Teaching, researching and implementing project First cycle of studies: Business informatics

Business or sector: High education

#### 2010-2014 Teaching Assistant of a scientific areas: Management and Business

University St.Kliment Ohridski – Bitola, Republic of Macedonia, Faculty of Administration and Management of Information Systems-Bitola

Teaching, researching and implementing project

First cycle of studies: Business Planning, Introduction of Economy, E-business

Business or sector: High education

# 2007-2010 Younger Assistant of a scientific areas: Management, Business and International Economy

University St.Kliment Ohridski – Bitola, Republic of Macedonia, Faculty of Administration and Management of Information Systems-Bitola

Teaching, researching and implementing project

First cycle of studies: Introduction of Economy, International Business, International Finance, Financial Management

Business or sector: High education



Monika Angeloska-Dichovska

1999-2000 Deputy Assistant of a scientific areas Business Informatics

University St.Kliment Ohridski – Bitola, Republic of Macedonia, Faculty of Economics-

Prilep

Teaching, student pratice

First cycle of studies:Information Technology

Business or sector: High education

## 1998-2001 Vice President of AIESEK Prilep

Non-governmental organization for exchange students for economy and management AIESEC

Training, developing and implementing project, organizing events, international student exchange

University St.Kliment Ohridski – Bitola, Republic of Macedonia, Faculty of Economics, Prilep Business or sector: Youth organization sector

## EDUCATION AND TRAINING

2011-2014	PhD in Economics
	Strategic Management, Business Planning, E-business, Microeconomics, Consumer Behavior
2003-2009	University Ss.Cyril and Methodius – Skopje, Republic of Macedonia Institute of Economics - Skopje ( <u>http://www.ek-inst.ukim.edu.mk/</u> ) Address:Prolet No1, 1000 Skopje

	MsC in international economy and business University St.Kliment Ohridski – Bitola, Republic of Macedonia Faculty of Economics-Prilep ( <u>http://eccfp.uklo.edu.mk/</u> ) Main subject: International Business, International Finance, Foreign Direct Investment
1998-2003	Bachelor in Economics University St.Kliment Ohridski – Bitola, Republic of Macedonia Faculty of Economics-Prilep ( <u>http://eccfp.uklo.edu.mk/</u> ) Address: Marksova 133, 7500 Prilep Main subjects: Principles of economics, Business planning, Accounting, Financial management, English, Statistics for Economists
2000-2014	Attended trainings and courses for: Business Planning; Financial management; Business management skills, Individual entrepreneurial skills; Debate and communications; Developing case studies; Social media for business purposes etc AIESEK Prilep, BSC Bitola (Business Start Up Centre)

# PERSONAL SKILLS —

Mother tongue(s)	Macedonian				
Other language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	C1	C1
Croatian	C1	C1	C1	C1	C1
Spanish	A2	A2	A2	A2	A2
Communication skills	Excellent communication skills gained through my experience as coordinator of Debate Club of Faculty of Administration and Management Information System Bitola and organizer of the training session for debating. Teacher at the School for Leadership and public policy "POLITEA", Bitola etc.				
Organisational / managerial skills	Leadership through my experience as a President of the Management Board of Center for Educational and Developmental Initiatives INNOVA LAB Bitola and YMCA Bitola, and as a Vice President in the non-governmental student organization AIESEC LC Prilep. Capacity in planning and organizing work in a timely manner as e result of my experience in preparing training seminar, conference and business plans.				
Computer skills	Excellent command of Microsoft Office <sup>™</sup> tools, Internet application, Adobe, SPSS (Social Package Statistical Software), , Internet, tools for video conferences and e-learning				
Other skills	Development of Business plan and evaluator of Business plan				
Driving licence • Maca ADDITIONAL INFORMATION	edonian driving licen	ce B			



## Monika Angeloska-Dichovska

1. *Trainer/facilitator* in the Youth Exchange within RYCO financed project "WB Tourism through the Lens of Youth", 01-04 July 2021, Bitola, North Macedonia

**Projects** 

- 2. *Mentor of young Roma people* in the framework of project: "Increasing the access and participation of Roma students in higher education and transition to the labor market", funded by the European Union and REF, April May 2021
  - 3. Project coordinator of the project "HEI Student Internship in NGOs towards a functional bridge across WB", within WEB4YES Western Balkan Civil Society Organisations for Youth Employment Support, Belgrade Open School, Innova Lab, Bitola, Inlis Icla Albania. supported under the framework of the Civil Society Facility and Media Programme 2016 2017 Consolidating Regional Thematic Networks of Civil Society Organisations by the European Commission, September 2019-July 2020 https://www.web4yes.eu/news/138/online-final-event---heinternngo.html
  - 4. *Trainer* in the workshop for youth activism, personal planning and creativity in the project "Municipality tailored to the youth", INNOVA LAB Bitola, Municipality of Novaci, Civic Resource Center Gostivar, July 2020
  - 5. Financial assistant of project "From youth for youth", INNOVA Lab Bitola and Youth Council Prilep within program "National resource center for civil organization", implemented by Macedonian Center for International Cooperation (MCIC), Association for Democratic Initiatives (ADI) from Gostivar and Media Plus from Stip, and funded by EU Grant Contract No. 11-151/1-2019, July – December 2019, financed by EU,
  - 6. *Evaluator of the business plans* for Social Impact Awards SIA 2019, SIA 2020– Program for social entrepreneurship, The project was founded and initiated by the University of Business and Economics in Vienna and Impact Hub <u>https://north-macedonia.socialimpactaward.net/jury/</u>
  - Project coordinator in the project "Academic Creative Challenge" in realization of INNOVA LAB Bitola with support of the Municipality of Bitola &UKLO KREDO Centre, 2018/2019
  - Collaborator in the project "A Knowledge Alliance in Eco-Innovation Entrepreneurship to Boost SMEs Competitiveness", INTERREG BALKAN MED PROGRAM, in part D 4.5.1. Organization of the SMecoMP Laboratory at national level, Faculty of Economics, Prilep and Agency for Promotion of Entrepreneurship in Republic of North Maceodnia (APPRSM), August – October 2019. <u>http://www.interreg-balkanmed.eu/approved-project/42/</u>
  - 9. *Trainer* in creative thinking workshops, Project "Academic Creative Challenge", INNOVA LAB Bitola, Municipality of Bitola and Credo Centre UKLO Bitola, January 2019
  - Trainer in workshop "Take action wake up your potential" for young from Municipality of Novaci, for introduction of the innovative model of Youth Banks in Macedonia, December 2018
  - 11. External Expert for the preparation of policy documents, economic analysis and policy guidance for citizens organizations in the framework of the project "Strengthening the contribution and efficiency of civil society organizations from women entrepreneurship towards EU integration reforms in the field of economic policy WE-Contribute, Association of Business Women Macedonia, MIR Foundation and and GTF Initiative for sustainable growth Croatia <u>https://wecontribute.mk/resursi-2/</u>, June December 2018
  - 12. *Mentor of young Roma people*, Project of Romaverzitas with support for development towards personal and collective equal approaches and opportunities, Roma educational fund and European Union, January May 2018
  - Trainer in creative thinking workshop "Let's be creative", Project "Academic Creative Challenge", INNOVA LAB Bitola, Municipality of Bitola and Credo Centre UKLO Bitola, April 2018

- 14. *Trainer* in the workshop "Non formal education of young people and building competencies" within the project YOU CREATE! Coaching, Empowering and Activating (TC January 2018, Soria-SP), March 2018
- 15. Mentor of the Single mother and other women for Self-employment (for business and carrier development) and business woman, within Program Self-employment of the Single mother, project funded by European Union. Business Confederation of Macedonia, Institute for Management Support, Association of Business Women of Macedonia, September December 2017
- Lecturer in the session for innovation: Strengthening the innovative potential of young leaders – entrepreneurs. LEAPin Conference Bitola within LEAPin Summit Zagreb, May 2017
- 17. *Lecturer* for business and personal strategic planning at School for leadership and carrier development (POLITEA), CEDI, Bitola , 2014-2017
- 18. Junior Researcher in the International project "Evaluation of the User Satisfaction and Impact from eGovernment Service in Macedonia and Slovenia", Economic institute of University Ss.Cyril and Methodius Skopje, Republic of Macedonia and Faculty of Management of University of Primorska, Koper, Republic of Slovenia, 2013 (http://www.ek-inst.ukim.edu.mk/images/docs/evaluacija-na-zadovolstvo.pdf)
- 19. *External expert* in preparing of education program for promotion and marketing of the ZOO Bitola, Project for ZOO Bitola reconstruction, Biosfera Bitola, 2011-2012.
- 20. *Project coordinator and Mentor* of students within Project "Developing Innovative Strategy" by using "MultiCreation" approach in realization of InterWorks Bitola and Faculty of Economics Prilep, October/ December 2018
- 21. *Lecturer* at a round table: Education a link with entrepreneurship within the project WE-Contribute, 05.10.2018, Hotel Porta, Skopje, Association of Business Women
- 22. *Project coordinator and Mentor* of students within "Business Analysis and Developing New Services" of Center for early childhood development "Bonboncinja" Bitola and Faculty of Economics, Prilep, April/May 2017
- 23. *Evaluator* of student research papers competition and essay competition November 2016, St.Kliment Ohridski University-Bitola, Republic of Macedonia
- 24. *Evaluator* of Oratory competition UKLO Trivium 2016, UKLO Trivium 2017, St.Kliment Ohridski University in Bitola
- 25. *Lecturer* for Friedman Legacy Day 2016, Centre for European Development and Integration (CEDI) Bitola, July 2016
- 26. *Lecturer* in Session for the concept of Corporate Social Responsibility and Socially Responsible Practices, Project for Socially responsible organizations, Centre for European Development and Integration(CEDI) Bitola, Hotel Theatre, Bitola, May 2016
- 27. *Lecturer* at session for Creativity and Innovation, Seminars LIS (Leadership Inspiration Seminar) of AIESEC, Faculty of Economics Prilep, St.Kliment Ohridski University, Bitola, April 2015
- 28. *Coordinator* of Debate Club of Faculty of Administration and Management Information system Bitola, St.Kliment Ohrdiski University, Bitola, Macedonia, 2008-2013
- 29. *Project coordinator and Mentor* within project "Business Analysis and Developing New Product/Service" of the company SETTE Media Monitoring Bitola and Faculty of administration and information systems management, Bitola, March-May 2012



Monika Angeloska-Dichovska

- 30. *Coordinator* of the debate team of Faculty of Administration and Management of Information System Bitola, UKLO Bitola, Competition and Training, Belgrade open 2011, Faculty of organization science (FON) Belgrade, Serbia, February 2011
- 31. *Trainer* in the Workshops for Debate, Faculty of Administration and Management information systems, St. Kliment Ohridski University, Bitola, November-December 2010
- 32. *Coordinator* of the debate team of Faculty of Administration and Management of Information System Bitola, UKLO Bitola, Competition FUTUR 2008, Faculty of Administration, Ljubljana, Slovenia, December 2008.
- 33. *Part of the organizational team* of the project Career Days Young Managers Impulseforce for the future development of the Republic of Macedonia at the Faculty of Economics in Prilep, AIESEC Prilep and the Faculty of Economics Prilep, 2001
- 34. *President of the organizing committee* for Macedonian Open Seminar for Education and motivation (MOSEM 2000), G.Vranovci, Veles, AIESEC, Faculty of Economics Prilep, December 2000
- 35. *Member of the organizing committee* for Macedonian International leadership Development Seminar '99, 23-26.04.1999 Nijopole, Bitola, realized by AIESEC Prilep and Faculty of Economics Prilep, 1999

Memberships and others	<ul> <li>-Co-founder and President of the Management Board of Center for Educational and Development Initiatives INNOVA LAB Bitola(https://www.facebook.com/innovalab.mk)</li> <li>-Co-founder and President of the Management Board of YMCA Bitola (http://ymca.mk/mk/zanas)</li> <li>-Editor in chief of Southeast European Review of Business and Economics-SERBE (http://eccfp.uklo.edu.mk/serbe)</li> <li>-Member of the Macedonian Scientific Society Bitola from 2011</li> <li>-Member of the AIECEK Alumni Association Macedonia 2015</li> <li>-Member of the Pelagonia Club of Business Woman from 2017</li> <li>-Member and scientific reviewer of the Scientific Committee for Journal of Research and Innovation for Sustainable Society 2019 (http://jriss.4ader.ro/index.php?page=scientific)</li> <li>-Member of the Scientific Board of InTraders from 2017 (Intraders International Conferences On International Trade- https://intraders.org/Home/Index</li> </ul>
Scholarships and awards	Erazmus + grant for Study stay at Faculty of Economics, Trakia University, Stara Zagora, Bulgaria, 2015 Award from the Foundation Business Start –Up Centre Bitola for the best business plan for starting business, 2007 Award for best student investor October 2006, educational project of the Macedonian Stock Exchange – Student Stock Exchange- II cycle, 2006
Training, Conference, Seminars	<ul> <li>Participant and organizer of numerous training courses, seminars, conferences and symposiums in the field of education, youth, economics, business and management. Some of them:</li> <li>-Lecturer on the topic "Young and green entrepreneurship - attitudes, situations and challenges", Panel Discussion - Sustainable Green Awareness, University Student Assembly of UKLO – Bitola, Faculty Student Assembly of the Faculty of Law Bitola, Innova Lab Bitola, 17.05.2021, Google meet</li> <li>-Webinar for circular economy, YES, Skopje, November (26-27), 2020</li> <li>-Training course Digital Competences in Non-Formal Education - online course, E-learning, 17-28 August 2020, NaturKultur e.V., Bremen, Germany, Erazmus+</li> <li>-Online training for digital ICT tools, EU TACSO 3, 22 and 23 June 2020</li> <li>- Training course Youth Empowerment Strategy– Y.E.S., Istanbul , Turkey, Erazmus+ project</li> <li>- Organizer of the webinar "Woman entrepreneurial stories New York-Skopje", within project "Job4You, INNOVA LAB Bitola, with support of Erasmus + programme of the EU, February-March 2020</li> <li>- Organizer of the webinar "Entrepreneurship in the time of crisis" within project "Job4You, INNOVA LAB Bitola, with support of Erasmus + programme of the EU, April 2020</li> <li>- Organizer of Creating Successful Project Proposals, Workshops, Bitola, Western Balkans Alumni Association and European Commission, 2019</li> <li>- Moderator and participant at 11<sup>th</sup> International Conference "Digital Transformation of the Economy and Society: Shaping the Future", 19-20 October 2019, Prilep, Faculty of Economics</li> <li>- 3nd International Scientific Conference »Teaching Methods for Economics and Business Sciences, Faculty</li> </ul>
	<ul> <li>-Training course Digital Competences in Non-Formal Education - online course, E-learning, 17-28 August 2020, NaturKultur e.V., Bremen, Germany, Erazmus+</li> <li>-Online training for digital ICT tools, EU TACSO 3, 22 and 23 June 2020</li> <li>- Training course Youth Empowerment Strategy– Y.E.S., Istanbul, Turkey, Erazmus+ project</li> <li>- Organizer of the webinar "Woman entrepreneurial stories New York-Skopje", within project "Job4You, INNOVA LAB Bitola, with support of Erasmus + programme of the EU, February-March 2020</li> <li>- Organizer of the webinar "Entrepreneurship in the time of crisis" within project "Job4You, INNOVA LAB Bitola, with support of Erasmus + programme of the EU, April 2020</li> <li>- The Magic of Creating Successful Project Proposals, Workshops, Bitola, Western Balkans Alumni Association and European Commission, 2019</li> <li>- Moderator and participant at 11<sup>th</sup> International Conference "Digital Transformation of the Economy and</li> </ul>



-Training course YOU CREATE! Coaching, Empowering and Activating, Sun Esteban de Cormez, Madrid, Spain, Erazmus+ project, January 2018

- Final conference "Learning - the path to successful business" within the project "Pre-ethnic learning for young people", Cefe Macedonia, 7-8 December 2018, Bitola, Macedonia

-International Balkan and Near Eastern Social Science Conference Series (IBANESS), University of Agribusiness and Rural Development/Bulgaria, University "St. Kliment Ohridski" Faculty of Economics/Macedonia. March 04-05, 2017 Edirne, Turkey

-XII International Symposium: Biodiversity and Sustainable Economic Development, December 21, 2016, Tirana, Albania

- International Balkan and Near Eastern Social Science Conference Series (IBANESS), Faculty of Economics Prilep, Macedonia, 29-30 October, 2016

-21st International Scientific Conference SM 2016, Strategic Management and Decision Support Systems in Strategic Management, Faculty of Economics, Subotica, University of Novi Sad , Subotica - Palić, May 19, 2016

-Training conference –Innovative company-how to increase creativity of the employment s and clients, Economic Chamber of the Republic of Macedonia, 22nd April 2015

-The 20th NISPAcee conference, University "St. Kliment Ohridski" Bitola, Ohrid , May 23-26, 2012

-First international balcan conference, Woman and business, University St. Kliment Ohridski Bitola and Trakija University, Edrine, Turkey, 30 september 2011, Bitola

-Entrepreneurship Education-Fostering Entrepreneurial Mindsets, Foundation Business Start Up Centre, Bitola, Ohrid, june, 2008.

## **Publication**

- Angeloska-Dichovska M., Angeleski M.: Customer relationship management (CRM) How to build strong online relationship with the customers, Horizons-International Scientific Journal, Year XIII, Volume 27, December 2020, Bitola: 43-56 <u>https://www.uklo.edu.mk/tabs/view/5f8ba8934fc265a366cf2bc73405b9be</u>
- 2. Angeloska Dichovska M.- editor and collaborator "Internship and Career Development Guide for Young People in Western Balkan Countries", 2020 Center for Educational and Development Initiatives INNOVA LAB Bitola within project "HEI Student Internship in NGOs towards a functional bridge across WB", within WEB4YES Western Balkan Civil Society Organisations for Youth Employment Support, Belgrade Open School, Innova Lab, Bitola, Inlis Icla Albania, <a href="http://moodle.eccfp.edu.mk/pluginfile.php/7300/mod\_resource/content/1/Publication-Internship-and-Career-Development-Guide-for-Young-People-in-Western-Balkan-Countries-Project-HEInter-NGO-WeB4YES.pdf?fbclid=IwAR0wVXOd9OMf6QmcEZ6FxE771-I6gmxRWmzP6I3duSmViTcfweaINbAqsQ8</a>
- **3.** Angeloska-Dichovska M. collaborator for SWOT & PESTLE analysis & stakeholder visual: Study "Strategic Foresight & Strategic Planning for Doiran Lake", Interreg IPA CBC

Greece Republic of Macedonia, Cause Institute, 2020 <u>https://plandoiran.eu/wp-content/uploads/2020/10/Strategic-Foresight-and-Planning-v2.pdf</u>

https://plandoiran.eu/study-for-strategic-foresight-planning-for-doiranlake/?fbclid=IwAR1i6niWG0bZEjF\_MTy3IaMQ2ehmoudabfVs5YllXlvQLlSxtqqlKyFiD0k

 Panovski A., Tosheva E.&Angeloska-Dichovska M.: Analysis of the attitudes of the youth from the Municipality of Novaci regarding the youth needs, Bitola July 2020, INNOVA LAB Bitola

https://drive.google.com/file/d/1jj8LMXZOx6Q8fGJspxamwsu22m4enIx\_/view

- 5. Angeloska-Dichovska M., Petkovska Mirchevska T., Janevski Z.: "Strategic Approach in Implementation of e-Business Activities in Micro and Small Enterprises "Proceedings of 11th International Conference "Digital Transformation of the Economy and Society: Shaping the Future", 19-20 October 2019, Prilep, Faculty of Economics, http://eccfp.edu.mk/files/biltens/Proceedings\_2019.pdf
- 6. Petrevska Nechoska R., Angeloska-Dichovska M.: "Multi Creation" participatory learning approach for business academia collaboration, Proceedings of 3nd International Scientific Conference »Teaching Methods for Economics and Business Sciences, Faculty of Economics and Business of the University of Maribor, Slovenia, 2020 https://press.um.si/index.php/ump/catalog/view/474/583/912-1, https://press.um.si/index.php/ump/catalog/book/474
- Petrevska Nechoska R., Angeloska-Dichovska M.: "Multi Creation" participatory learning approach for business – academia collaboration, 3nd International Scientific Conference »Teaching Methods for Economics and Business Sciences, Faculty of Economics and Business of the University of Maribor, Slovenia, 13 - 17 May,2019 Maribor
- Tosheva, E. & Angeloska Dichovska M.: "Exploring Entrepreneurial Motivations and Barriers: A Study of Women Business Owners in the Republic of Macedonia" Annals of 'Constantin Brancusi' University of Targu-Jiu. UCB Annals No.6/2018 Economy Series. ISSN 2344-3685, ISSN-L 1844-7007. <u>http://www.utgjiu.ro/revista/ec/pdf/2018-06/03\_Tosheva.pdf?fbclid=IwAR1d6JtBh21HU-ENj5SLPwInjmjv7eCrdZW-ccY9qx53X4F2XGYekazaVUI</u>
- Angeloska-Dichovska M. & Boskoska M.: Innovation and Financial Support in Function of Improving the Competitiveness of SMEs, Horizons-International Scientific Journal, Year XII, Volume 22, November 2018, Bitola:117-131.
- **10.** Angeloska-Dichovska M.: A Guide to Policy Development for CSOs 2018, Project "WE-Contribute", Association of Business Women Macedonia, MIR Foundation and and GTF Initiative for sustainable growth Croatia
- Angeloska-Dichovska M.: Economic analysis for women's entrepreneurship 2018, Project "WE-Contribute", Association of Business Women Macedonia, MIR Foundation and and GTF Initiative for sustainable growth Croatia .

   (https://wecontribute.mk/wp-content/uploads/2018/10/1.-Ekonomska-analiza-za-zensko-pretpriemnistvo-Juni-2018.pdf;
   https://wecontribute.mk/wp-content/uploads/2018/10/Ekonomska-analiza-2-ZP-Septemvri-2018-2.pdf;
   https://wecontribute.mk/wp-content/uploads/2018/12/Ekonomska-analiza-za-zensko-pretpriemnistvo-Dekemvri-2018.pdf)



## Monika Angeloska-Dichovska

- Angeloska-Dichovska M.: Policy Brief for Women Entrepreneurship2018, Project "WE-Contribute", Association of Business Women Macedonia, MIR Foundation and and GTF Initiative for sustainable growth Croatia (https://wecontribute.mk/wp-content/uploads/2018/10/1.-Policybrief-Juni-2018.pdf; <u>https://wecontribute.mk/wp-content/uploads/2018/10/Policy-brief-Septemvri-2018-1.pdf</u>)
- Trajkova Najdovska N, Angeloska-Dichovska M.: Stylized Economic Facts of Transition, Annals of the" Constantin Brâncuşi" University of Târgu Jiu, Economy Series, Issue 6/2017 (http://www.utgjiu.ro/revista/ec/pdf/2017-06/01\_Trajkova.pdf)
- 14. Angeloska-Dichovska M., Petkovska Mircevska T.: Challenges of the Company in the New Economy and Development of E-business Strategy, International Journal of Strategic Management and Decision Support Systems in Strategic Management, University of Novi Sad, Faculty of Economics in Subotica, Vol. 22, No. 2, 2017, pp. 27-35, ISSN 1821-3448, UDC 005.21, ISSN 2334-6191 (online), <u>http://www.ef.uns.ac.rs/sm/archive/SM2017\_2.pdf</u>
- 15. Angeloska-Dichovska M., Petkovska Mircevska T.: Challenges of the Company in the New Economy and Development of E-business Strategy, International Journal of Strategic Management and Decision Support Systems in Strategic Management, University of Novi Sad, Faculty of Economics in Subotica, Vol. 22, No. 2, 2017, pp. 27-35, ISSN 1821-3448, UDC 005.21, ISSN 2334-6191 (online), http://www.ef.uns.ac.rs/sm/archive/SM2017\_2.pdf
- 16. Angeloska-Dichovska M., Siljanoska J., Bojkovska K.: Managing of Integrated Marketing Communication as a Key Factor in Creating Competitive International Tourist Offer: Case of Macedonia, International Balkan and Near Eastern Social Science Conference Series (IBANESS), University of Agribusiness and Rural Development/Bulgaria, University "St. Kliment Ohridski" Faculty of Economics/Macedonia. March 04-05, 2017 Edirne, Turkey.
- 17. Bojkovska K., Poposka P.V., Dojchinovski T., Jankulovski N., Mihajlovski G, Angeloska-Dichovska M., Najdovski B.: Sustainable Development and Organic Production as Determinants of Conterporary Agro-Industrial Production, XII International Symposium "Biodiversity and Economic Development", 21 December 2016, Tirana Albania, Journal of Agriculture and Animal Production Science for Rural Developmet, Vol. VI (2) Viti 2016
- 18. Angeloska-Dichovska M., Bojkovska K., Siljanovska J.: Consumer Behavior and Challenges in the Strategic Planning of the Enterprises in the Digital Environment: Case of Republic of Macedonia, International Balkan and Near Eastern Social Science Conference Series (IBANESS), Faculty of Economics Prilep, Macedonia, 29-30 October, 2016
- 19. Angeloska-Dichovska M., Petkovska Mirchevska T.: Challenges of the Company in the New Economy and Development of e-Business Strategy, 21st International Scientific Conference SM 2016, Strategic Management and Decision Support Systems in Strategic Management, Faculty of Economics, Subotica, University of Novi Sad, Subotica - Palić, May 19, 2016
- 20. Angeloska-Dichovska M., Petkovska Mirchevska T.: The Strategic Importance of the Business Environment for Development of e-Business in the Republic of Macedonia, Economic Development, Journal of the Institute of Economics-Skopje, Year. 18, No 1-2/2016 (ISSN 1857-7741 online) UDK-338, pp.25-39 (<u>http://www.ek-inst.ukim.edu.mk/docs/Economic-Development-Year-18-no-1-2-2016.pdf</u>)
- Bojkovska K., Angeloska-Dichovska M., Petkovska Mirchevska T., Jankulovski N., Petkovska T., Joshevska E. : Consumer behavior towards organic dairy products: case of Macedonia, International Journal of Scientific and Engineering Research, IJSER, Volume 7, Issues 4, April 2016, ISSN 2229-5518: 1264-1270, pp. 1264-1270 (http://www.ijser.org/onlineResearchPaperViewer.aspx?Consumer-behavior-towars-organic-dairy-

products-case-of-Macedonia.pdf)

22. Janevski Z., Bojnec S., Godnov U., Petkovska Mirchevska T., Angelova B., Angeloska-Dichovska M.,: Improvement of business competitiveness through developing G2B e-services in Slovenia and Macedonia, Horizonts-International Scientific Journal, Year XI, Volume 17, September 2015:33-43

(http://uklo.edu.mk/filemanager/Horizonti/HORIZONS%20vol.XVII%20Series%20A.pdf)

- **23.** Jankulovski N., Bojkovska K., Angeloska Dichovska M.: Capacity for Acceptance and Use of Pre-Accession Funds of the Republic of Macedonia, TEM Journal-Vol3/Number4/2014: 343-349 (http://www.tem-journal.com/archives/vol3no4.html)
- 24. Janevski Z., Bojnec S., Godnov U., Petkovska Mirchevska T., Angelova B., Angeloska-Dichovska M.: Business Benefits from e-Government Services: Case of Slovenia and Macedonia, Economic Development, Journal of the Institute of Economics-Skopje, Year.16 No.3/2014:13-24
- 25. Blazekovic M. Stojkovska V., Angeloska-Dichovska M.: The use of m-banking in the Republic of Macedonia, Information systems & GRID Technologies, Eighth International Conference, 30-31 May 2014, Sofia, Bulgaria, ISGT'2014 Proceedings
- Janevski Z., Bojnec S., Gondov U., Petkovska-Mircevska T., Angelova B., Angeloska-Dichovska M.: Some Aspects of the User Satisfaction from E-government Services in Macedonia and Slovenia, MIC 2013(Management International Conference): Industry, Science and Policy Makers for Sustainable Future, Book of Abstracts, University of Primorska, Faculty of Management, Koper, Slovenia, 21-23 November, 2013
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